

## Citizens Bank saves time and money with Sage Abra HRMS

Since 1934, Citizens Bank has been serving communities in Tennessee with solid financial offerings, personalized service for its customers, and a fair working environment for its employees. With assets in excess of \$606 million and capital of over \$65 million, Citizens Bank is the largest independent community bank in the region. Today, Citizens Bank relies on Sage Abra HRMS to meet its entire range of human resource management and payroll requirements—but the bank took an indirect path to this solution.

### Outsourcing Proves Inflexible and Expensive

Citizens Bank was using the Sage HR and Payroll modules, but as several new branches were added, management made the decision to switch to outsourced payroll provider ADP. “Outsourcing seemed like a good solution for us; employees at each location could enter their time over the Internet,” recalls Sharon Jones, vice president of human resource management at Citizens Bank. However, Jones says that the restrictions imposed by ADP quickly became burdensome. The organization’s bi-weekly payroll for more than 200 employees had to be sent to ADP by Tuesday afternoon, or ADP imposed a penalty. And, if the bank was not able to deliver the data to ADP by Wednesday,

there was no payday that week. “It was very stressful around here, making sure we had everything completed by ADP’s deadline,” Jones remembers.

Then there were the unexpected fees. “If we needed something a bit different, they could usually provide it, but at a high cost,” says Jones. “We felt we were at ADP’s mercy; they could charge us whatever they wanted.”

### Bank On The Right Solution

While researching alternatives to ADP, Jones and her staff discovered an automated timekeeping system from UNITIME to help the bank cut down on data entry time. Employees at each branch location are able to clock in and out using their PC, and UNITIME automatically records their hours worked. UNITIME Automated Timekeeping System then produces a data file that can be imported into Sage Abra.

Citizens Bank contacted a local Sage Abra business partner, who helped the bank implement the complete solution, including Sage Abra HR, Payroll, Attendance, ESS (Employee Self Service), and the UNITIME Automated Timekeeping System. “Sage Abra gives us complete control over payroll processing, full HRMS functionality, and an integrated time clock solution. Plus, it saves the bank money,” says Jones.



### CUSTOMER

Citizens Bank

### INDUSTRY

Independent Community Bank

### LOCATION

Elizabethton, Tennessee

### NUMBER OF LOCATIONS

17

### NUMBER OF EMPLOYEES

205

### SAGE PRODUCTS

#### Sage Abra HRMS

- HR
- Payroll
- Attendance
- ESS

#### UNITIME Automated Timekeeping System

### CHALLENGE

Outsourced payroll provider ADP was inflexible and expensive, imposing deadlines and stiff penalties for late submissions. With employees in 17 separate locations, the bank needed an enhanced electronic time keeping solution to minimize data entry tasks

### SOLUTION

Sage Abra gives the bank complete control over payroll and HR functions. With UNITIME electronic time clocks, employees clock in and out from their PCs and the resulting time entries are transferred directly into the Sage Abra Attendance module

### RESULTS

Payroll for over 200 is handled effectively in house, according to the bank’s schedule. Employees can access pay vouchers online, eliminating the cost of printing or distributing paper vouchers. Citizens Bank projects a full return on investment in under 5 years

## Spend Time Productively

Now on payday, a simple import utility transfers employee hours from each of the 17 bank branches into the Sage Abra Attendance module. With the time saved, Jones and her HR staff are able to engage in more strategic initiatives for the bank. “We’re able to closely monitor overtime costs and staffing levels,” says Jones. Sage Abra provides this information, both in the form of standard reports, and through custom reports Jones develops using the integrated report writer.

## Simplify Administration

With ADP, time collection software had to be loaded on each employee’s computer. Sage Abra is loaded on a server at the bank’s headquarters, and secure access is provided to staff at all locations over the company’s intranet. Similarly, the UNITIME Automated Timekeeping System is also accessed through the intranet. “This provides us with much simpler administration,” notes Jones.

## Empower With Employee Self Service

The Sage Abra ESS module is a proven favorite among both staff and management. Employees access the self-service portal from the bank’s intranet and can view and change their W-4 information, update their address, check available vacation hours, view and print their pay vouchers, and more.

“We don’t generate paper vouchers for payroll,” says Jones. “Our employees take advantage of Direct Deposit, and then can view or print their vouchers online. It’s very efficient for us—and we don’t have to print or deliver checks or vouchers to the 17 branches.” Branch managers also use the ESS module to view information about their employees. “Our branch managers can check emergency contact information if necessary, check on vacation eligibility, or review compensation for their teams using ESS,” explains Jones.

## Invest Wisely

Jones estimates that the Sage Abra solution will pay for itself in less than five years. “We made some hardware upgrades in addition to the software purchase,” says Jones, “but we’re well on our way to a positive return on our investment.” Jones concludes, “Sage Abra is an essential tool for us. We use it constantly. I’d hate to try to do my job without it.”

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Sharon Jones  
VP of Human Resource Management  
Citizens Bank

## About Sage

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. At Sage, we live and breathe business every day. We are passionate about helping our customers achieve their ambitions. Our range of business software and services is continually evolving as we innovate to answer our customers’ needs. Our solutions support accounting, operations, customer relationship management, human resources, time tracking, merchant services, and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit, and real estate industries. Sage North America employs more than 5,000 people and supports nearly 2.9 million small and medium-size business customers.

The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 14,800 people and supports 5.7 million customers worldwide. For more information, please visit the Web site at [www.sagenorthamerica.com](http://www.sagenorthamerica.com) or call **866-308-2378**.